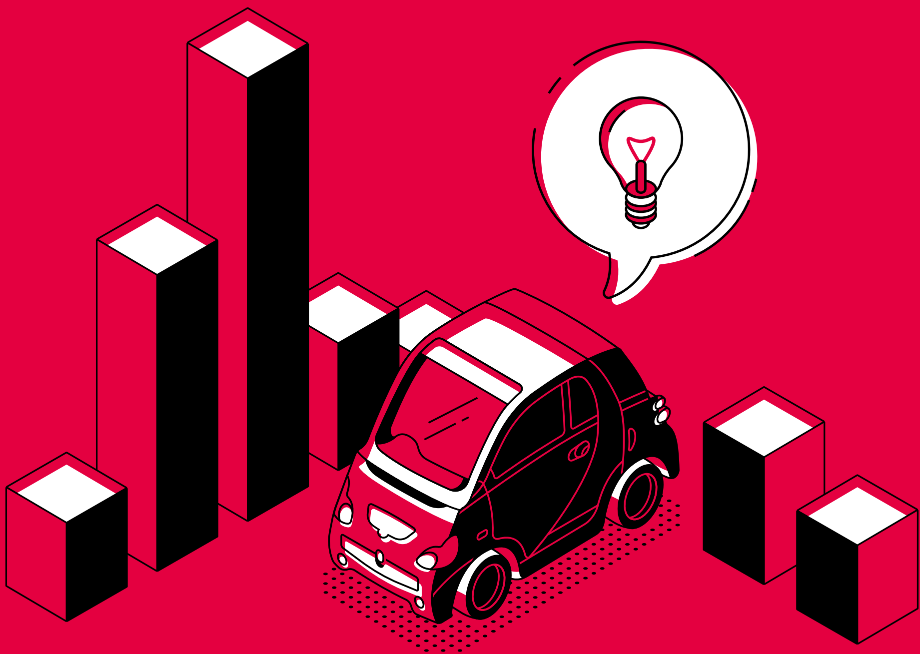
KEY FIGURES



THE NEW PASSENGER VEHICLE (NPV) MARKET

Sources: ACEA, OICA, Prévisions C-Ways.

	2018	2019	2020*	Variation 2020/2019	2021*	Variation 2021/2020
France	2,173,481	2,214,279	1,600,000	-28%	1,840,000	15%
Italy	1,910,701	1,916,320	1,300,000	-32%	1,550,000	19%
Spain	1,321,437	1,258,260	800,000	-36%	930,000	16%
Portugal	228,327	223,799	150,000	-33%	180,000	20%
Belgium	549,632	550,003	425,000	-23%	480,000	13%
United Kingdom	2,367,147	2,311,140	1,600,000	-31%	1,850,000	16%
Germany	3,435,778	3,607,258	2,850,000	-21%	3,200,000	12%
Netherlands	443,530	446,114	345,000	-23%	390,000	13%
Poland	531,889	555,598	390,000	-30%	430,000	10%
Czech republic	261,437	249,915	190,000	-24%	220,000	16%
Slovakia	98,080	101,568	70,000	-31%	80,000	14%
Hungary	136,594	157,900	120,000	-24%	135,000	13%
12-COUNTRY TOTAL	**13,458,033**	**13,592,154**	**9,840,000**	**-28%**	**11,285,000**	**15%**
EU+EFTA	15,624,948	15,805,752	11,214,247	-29%	13,000,000	16%
Japan	4,391,160	4,301,091	3,600,000	-16%	3,900,000	8%
United States	17,337,214	16,952,900	14,000,000	-17%	16,000,000	14%
China	23,709,782	21,444,180	20,000,000	-7%	22,000,000	10%
Brazil	2,101,886	2,262,069	1,500,000	-34%	1,800,000	20%
Turkey	486,321	387,256	550,000	42%	605,000	10%
TOTAL	**63,651,311**	**61,153,248**	**50,864,247**	**-17%**	**57,305,000**	**13%**

* Estimates and forecasts from L'Observatoire Cetelem de l'Automobile.

LIGHT VEHICLE MARKET

Scope: all countries. Light vehicles = passenger vehicles (PV) + light commercial vehicles (LCV).

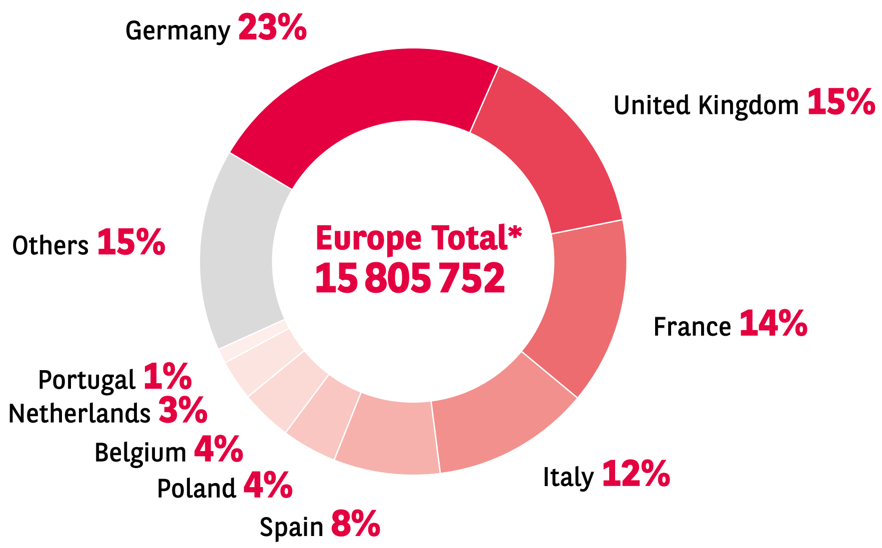
Sources: ACEA, OICA.

	2018	2019	2020**	Variation 2020/2019	2021**	Variation 2021/2020
Global sales in millions of units	95	91	76	-16%	84	11%

** Estimates and forecasts from L'Observatoire Cetelem de l'Automobile / C-Ways.

THE NEW PASSENGER VEHICLE (NPV) MARKET IN EUROPE* IN 2019

Source: ACEA.



* Europe 27 (without Malta) + Norway, Swiss and Iceland.

HOUSEHOLD PURCHASE RATE – 2020 PROJECTIONS

The calculation is strictly based on car registrations for private use. Breakdown of registrations by private individuals and companies: share calculated from January to end-October 2020 (except for Germany: 2019 breakdown).

Sources: Eurostat, KBA, FEBIAC, ANFAC, C-Ways according to SIV, ANFIA, UNRAE, SMMT. Projection: C-Ways.

	Total NPV registrations 2020	Share of private registrations	Share of company registrations	Registrations by private individuals 2020	Number of households 2019	Household purchase rate
Germany	2,850,000	35%	65%	997,500	40,899,900	2.4%
France	1,600,000	48%	52%	765,760	29,969,900	2.6%
Italy	1,300,000	63%	37%	824,980	25,991,500	3.2%
United Kingdom	1,600,000	47%	53%	758,400	29,457,700	2.6%
Spain	800,000	50%	50%	402,320	18,696,600	2.2%
Belgium	425,000	43%	57%	181,050	4,787,700	3.8%
Total	**8,575,000**	**46%**	**54%**	**3,930,010**	**149,803,300**	**2.6%**

LEADING BRANDS IN EUROPE 2020

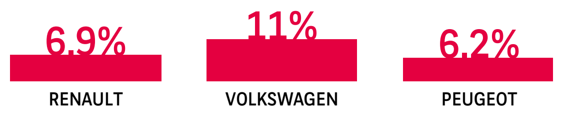
Source: ACEA.

	Market share (10 months) 2019	Market share (10 months) 2020	Variation 2020/2019
VOLKSWAGEN	11.2%	11.0%	-2.0%
RENAULT	6.6%	6.9%	3.1%
PEUGEOT	6.1%	6.2%	1.3%
MERCEDES	5.6%	6.2%	10.4%
FORD	6.1%	5.6%	-8.2%
BMW	5.1%	5.6%	8.4%
TOYOTA	4.8%	5.5%	14.6%
SKODA	4.8%	5.4%	12.8%
AUDI	4.7%	5.1%	7.1%
FIAT	4.2%	4.1%	-2.8%
OPEL/VAUXHALL	5.5%	4.1%	-25.0%
CITROEN	4.1%	3.8%	-7.0%
KIA	3.2%	3.6%	12.8%
HYUNDAI	3.6%	3.6%	1.0%
DACIA	3.7%	3.4%	-7.0%
SEAT	3.3%	3.2%	-2.9%
NISSAN	2.5%	2.4%	-2.8%
VOLVO CAR CORP.	2.1%	2.3%	12.4%
MINI	1.4%	1.5%	6.9%
MAZDA	1.5%	1.2%	-20.1%
JEEP	1.1%	1.0%	-7.3%
LAND ROVER	0.9%	1.0%	1.8%
MITSUBISHI	1.0%	0.9%	-3.4%
HONDA	0.8%	0.7%	-10.3%
PORSCHE	0.5%	0.6%	22.9%
LEXUS	0.4%	0.4%	13.4%
JAGUAR	0.5%	0.4%	-24.2%
DS	0.3%	0.4%	16.8%
LANCIA/CHRYSLER	0.4%	0.4%	-7.4%
ALFA ROMEO	0.3%	0.3%	-16.0%
SMART	0.6%	0.2%	-70.6%
LADA	0.03%	0.02%	-40.2%
ALPINE	0.03%	0.01%	-65.4%

TOP 3 BRANDS IN EUROPE IN 2020

Market share 10 months 2020.

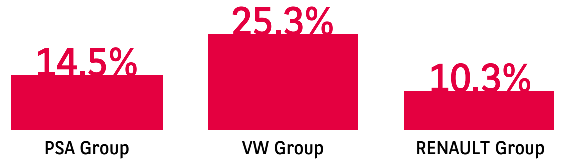
Source: ACEA.



TOP 3 GROUPS IN EUROPE IN 2020

Market share 10 months 2020.

Source: ACEA.



MARKET SHARE OF ELECTRIC VEHICLES IN EUROPE IN 2019

Sources: IEA, EAFO.

	Electric market share	Plug-in hybrid market share	Total
South Africa	0%	0%	0%
Germany	1.8%	1.3%	3.1%
Belgium	1.7%	1.7%	3.4%
Brazil	0%	0.1%	0.1%
China	3.9%	1.1%	5.0%
Spain	0.9%	0.6%	1.5%
United States	1.5%	0.5%	2.0%
France	1.9%	0.8%	2.7%
Italy	0.6%	0.4%	1.0%
Japan	0.5%	0.4%	0.9%
Netherlands	13.9%	1.2%	15.1%
Poland	0.3%	0.2%	0.5%
Portugal	3.1%	2.6%	5.7%
United Kingdom	1.5%	1.4%	2.9%
Turkey	0%	0%	0%

THE NEW-VEHICLE MARKET IN FRANCE

In number of registrations.

Source: L'Observatoire Cetelem de l'Automobile / C-Ways according to SIV.

	2013	2014	2015	2016	2017	2018	2019	2020*
NPV – New passenger vehicle	1,790,456	1,795,885	1,917,226	2,015,177	2,110,748	2,173,518	2,214,428	1,600,000
LCV – Light commercial vehicle	367,334	372,074	379,424	397,085	438,645	459,038	479,769	400,000

* Estimates and forecasts from L'Observatoire Cetelem de l'Automobile / C-Ways.

STRUCTURE OF THE NEW PASSENGER VEHICLE MARKET IN FRANCE

In number of registrations.

Source: Last year's Observatoire de l'Automobile / C-Ways according to SIV.

	Companies	Private individuals
2009	33%	67%
2020*	52%	48%

* Estimates and forecasts from l'Observatoire Cetelem de l'Automobile / C-Ways according to SIV.

NPV MARKET SHARE OF FRENCH BRANDS IN FRANCE**

Source: CCFA historical data | 2019 and 2020: C-Ways according to SIV.

2011	52%
2012	48.2%
2013	48.3%
2014	49.6%
2015	49.1%
2016	48%
2017	47.7%
2018	47.6%
2019	47.5%
2020 (10 months)	49.2%

** French brands: Citroen, Peugeot, DS, Alpine and Renault.

THE USED-VEHICLE MARKET IN FRANCE IN 2020

Source: C-Ways according to SIV.

	Units (10 months 2020)	Share (10 months 2020)
Used vehicles less than 1 year old	452,895	10%
Used vehicles between 1 and 5 years old	1,291,289	28%
Used vehicles more than 5 years old	2,937,216	63%
Total	4,681,400	